

# 2021 UPDATE



We are now well into the start of 2021 where we are still in a daze about a cancelled Christmas and being in the midst of a pandemic a year on from when the first Covid -19 cases were identified in the UK.

Who'd have thought it! But the one thing it has shown us all is that we can get through it and being able to adapt and change the way we work is key in offering our clients the very best.

Over the past few months, at Yeoman Shield, we have looked at how, both service and product wise, we can offer additional benefits, (laid out below), that will have a positive affect on our customers businesses and operations.



Yeoman Shield have again taken the decision to maintain product prices at the 2018 rate to assist contractors realise project budgets, end users to do more with their money and to honour prices on older tenders that were mothballed but will be coming to fruition soon.

## Discounts Helping to Support Essential Services

### NHS:

Last year in recognition of the strain the NHS were under in adapting and maintaining the interiors of their buildings throughout the pandemic we offered a **20% discount** for the supply of our wall & door protection products for NHS projects. It's our way of saying thank you!

**THIS 20% DISCOUNT WILL CONTINUE DURING 2021**

### Schools:

Education facilities have also had to adapt by spending money on being COVID-19 secure, this includes protective screens and handwash facilities as well as the up keep of interiors.

Again, last year we offered help with a **10% discount** on all Yeoman Shield products for education projects.

**THIS 10% DISCOUNT WILL CONTINUE DURING 2021**

## £ Passing our Savings onto our Customers

### Protection Panel Prices Reduced for Popular Colours

Yeoman Shield Wall Protection Panels are one of our top sellers with the following 6 colours being popular, stand out favourites.

Economically manufacturing panels in volume allows us to reduce our costs by £10.00 per panel if taken as full standard size panels of 2500 x 1250 mm. (Appropriate discounts will still apply).

WHITE	RAL 9016	CREAM	BS 10 B 15
LIGHT GREY	BS 00 A 01	MID GREY	BS 00 A 05
GRAPHITE	RAL 7046	DARK GREY	RAL 7015

Please refer to our Sales Office if you wish to order this material who will also be able to advise on off-cut availability to further reduce project costs.



## Carriage Costs

In an effort to counteract soaring courier charges our team has negotiated new contracts with carriers so we are able to maintain reasonable delivery costs. We can also offer more economical transport prices if an extended delivery time is acceptable—so it may well be worth ordering items early.

By constant negotiation and the re-use and recycling of packaging materials enables us to, wherever possible, keep delivery charges to a minimum.



## Taking the Guess Work out of Fire Doors



Yeoman Shield Fire Door Services are now available helping our customers understand fire door maintenance and repair.

Options such as fire door condition reports, remedial work and the installation of Yeoman Shield fire rated door protection products are all carried out by FIRAS accredited managers and operatives.

For more information on Fire Door Services go to

<https://www.yeomanshield.com/products/firas/>

Email [frdp@yeomanshield.com](mailto:frdp@yeomanshield.com) or call us **0113 2795854**.

## ...And Finally

As a company allied to the construction industry we have been permitted to remain trading through this difficult lockdown period.

Our services and manufacturing have not been compromised thanks to our hard working colleagues and we are still able to offer:

Site Visits & Surveys | Installation Services  
| Fire Door Services | Itemised quotations  
Free product & colour samples

To organise any of the above please contact our Sales Office or your Area Sales Manager

We are operating safely and to strict Covid safe guidelines, both in-house and whilst on site. You can view our Covid policy on our website or feel free to talk to a member of the team to discuss our procedures.



## Recent Project Chapel Allerton Hospital, Leeds - New Dental Unit



### Supply & Installation:

- ✓ FalmouthEx Wall Protection Panels
- ✓ Digital Print Decorative Wall Protection Panels
- ✓ Yeoman Shield Guardian Handrail
- ✓ Corner Protection

making business a pleasure for over 50 years

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